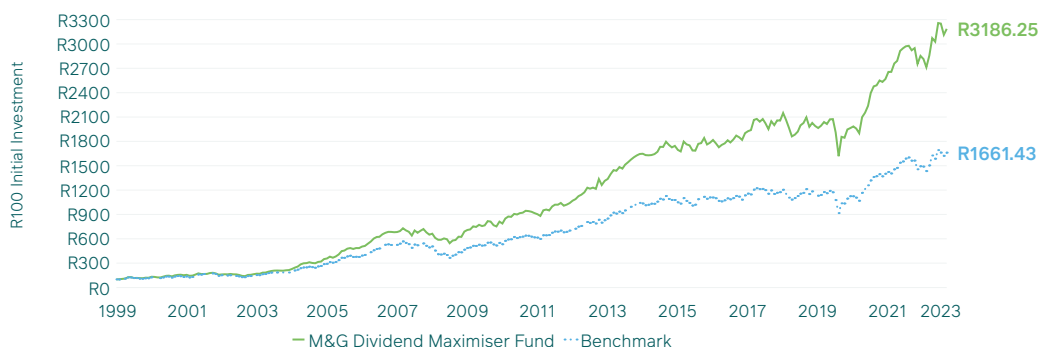


# M&G Dividend Maximiser Fund

Equity

April 2023

## Since inception cumulative performance, distributions reinvested (A class)



| Annualised performance | A class | Benchmark | T class | B class | F class |
|------------------------|---------|-----------|---------|---------|---------|
| 1 year                 | 9.0%    | 6.4%      | 9.8%    | 9.4%    | 10.1%   |
| 3 years                | 19.7%   | 17.0%     | 20.2%   | 20.1%   | 20.6%   |
| 5 years                | 9.2%    | 6.8%      | 9.7%    | 9.6%    | 10.0%   |
| 7 years                | 8.7%    | 6.0%      | 9.1%    | 9.1%    | -       |
| 10 years               | 10.1%   | 7.7%      | -       | 10.5%   | -       |
| 20 years               | 16.9%   | 13.7%     | -       | -       | -       |
| Since inception        | 15.7%   | 12.8%     | -       | -       | -       |

| Returns since inception <sup>1</sup> | A class | Date        |
|--------------------------------------|---------|-------------|
| Highest annualised return            | 63.1%   | 31 Jul 2005 |
| Lowest annualised return             | -22.3%  | 28 Feb 2009 |

### Top 10 holdings as at 31 Mar 2023

|                                 |       |
|---------------------------------|-------|
| 1. Naspers Ltd/Prosus NV        | 12.8% |
| 2. Anglo American Plc           | 6.4%  |
| 3. Standard Bank Group Ltd      | 6.1%  |
| 4. Richemont                    | 5.8%  |
| 5. British American Tobacco Plc | 5.6%  |
| 6. MTN Group                    | 5.5%  |
| 7. Absa Group Ltd               | 4.2%  |
| 8. Sasol Ltd                    | 3.4%  |
| 9. Bid Corporation              | 2.6%  |
| 10. Oceana Group                | 2.6%  |

| Risk measures                    | A class | Benchmark |
|----------------------------------|---------|-----------|
| Monthly volatility (annualised)  | 14.3%   | 14.6%     |
| Maximum drawdown over any period | -25.3%  | -35.7%    |
| % of positive rolling 12 months  | 84.6%   | 82.8%     |
| Information ratio                | 0.8     | n/a       |
| Sortino ratio                    | 2.4     | 1.9       |
| Sharpe ratio                     | 1.2     | 1.0       |

| Investment options          | A Class | T Class | I Class | B Class     | F Class     |
|-----------------------------|---------|---------|---------|-------------|-------------|
| Minimum lump sum investment | R10 000 | R10 000 | R10 000 | R20 million | R20 million |
| Minimum monthly debit order | R500 pm | R500 pm | R500 pm | n/a         | n/a         |

| Annual Management Fees (excl. VAT)                         | A Class | T Class | I Class | B Class | F Class |
|--|---------|---------|---------|---------|---------|
| M&G (base fee) <sup>2</sup>                                | 1.00%   | 1.25%   | 1.25%   | 0.65%   | 1.00%   |
| M&G (performance fee sharing rate)                         | 20.00%  | n/a     | 20.00%  | 20.00%  | n/a     |
| M&G (maximum total fee)                                    | 2.25%   | n/a     | 2.50%   | 1.90%   | n/a     |
| Financial adviser service fee (if applicable) <sup>3</sup> | n/a     | n/a     | 0.50%   | n/a     | n/a     |

| Expenses (incl. VAT)                    | A Class | T Class | I Class | B Class | F Class |
|---|---------|---------|---------|---------|---------|
| Total Expense Ratio (TER)               | 1.94%   | 1.56%   | 2.19%   | 1.62%   | 1.27%   |
| Performance fee (Included in TER above) | 0.67%   | 0.00%   | 0.63%   | 0.75%   | 0.00%   |
| Transaction Costs (TC) <sup>4</sup>     | 0.17%   | 0.17%   | 0.17%   | 0.17%   | 0.17%   |
| Total Investment Charges (TIC)          | 2.11%   | 1.73%   | 2.36%   | 1.79%   | 1.44%   |

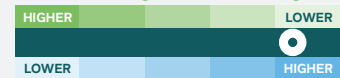
<sup>1</sup> 12-month rolling performance figure<sup>2</sup> A 0.25% p.a. fee discount will be effected on the base annual management fee of the A and B classes, should net performance fall below the benchmark over a rolling five-year period. The Fund can invest portions of its assets into underlying foreign investments (incl. investments into Africa). This would mainly be achieved by investing into the sub-funds of the M&G (South Africa) Global Funds ICAV and the M&G Africa Equity Fund. These funds will charge an additional asset management fee which is included in the Fund's NAV and the Fund's TER. The Manager receives a marketing and distribution fee in respect of the

M&amp;G (South Africa) Global Funds.

<sup>3</sup> The Financial Adviser Service Fee, if applicable, is included in M&G's annual management fee above. An Ongoing Adviser Fee, over and above the Financial Adviser Service Fee, may be negotiated between the Investor and Financial Adviser. Should you agree to an Ongoing Adviser Fee, it will be paid via the regular repurchase of units.<sup>4</sup> Where a transaction cost is not readily available, a reasonable best estimate has been used. Estimated transaction costs may include Bond, Money Market, and FX costs (where applicable).

## Risk profile

◀ Risk of not earning meaningful inflation-beating returns over the long-term



Variability of returns over the short-term ▶

## Fund facts

### Fund objective

To provide broad-based exposure to shares that offer value and medium-to long-term growth. The portfolio managers seek to invest in companies where returns can be achieved from any or all of growth in earnings, growth in dividends and a re-rating of its share price; however, there will be a bias towards companies offering high but sustainable dividend yields.

### Investor profile

Investors with a higher risk tolerance looking for out-performance of the average SA General Equity Fund without taking on greater risk of loss. The recommended investment horizon is 7 years or longer.

### Investment mandate

The Fund invests in companies that meet the portfolio managers' value criteria. The Fund will have a bias towards investment in companies offering high, sustainable dividend yields; however, it is not restricted from investing in companies offering earnings growth or possible market re-rating. The intended maximum limits are Equity 100%, Property 10% and Foreign 45%.

### Fund managers

Ross Biggs  
Kaitlin Byrne

### ASISA category

South African - Equity - General

### Benchmark

ASISA South African - Equity - General Category Mean

### Inception date

2 August 1999

### Fund size

R4 337 957 429

### Awards

Raging Bull: 2006, 2008  
Morningstar/Standard & Poor's: 2007, 2009

# M&G Dividend Maximiser Fund

Equity

April 2023

| Income Distributions <sup>5</sup> | A Class   |           | T Class   |           | B Class   |           | F Class   |           |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                                   | Total     | 12m yield | Total     | 12m yield | Total     | 12m yield | Total     | 12m yield |
| 31 December 2022                  | 24.03 cpu | 2.25%     | 29.54 cpu | 2.69%     | 26.68 cpu | 2.55%     | 32.08 cpu | 2.96%     |
| 30 June 2022                      | 14.99 cpu | 2.13%     | 20.77 cpu | 2.34%     | 17.76 cpu | 2.42%     | 23.38 cpu | 2.61%     |

## Fund commentary

Global equities and bonds posted broadly positive returns in April as positive investor sentiment outweighed growth concerns and lingering worries over US regional bank stability. Markets were bolstered by growing expectations that the US Federal Reserve would likely pause its aggressive rate hiking cycle after an expected 25bp increase in early May, as well as generally positive company earnings results. In the US, consumer prices increased by 5% y/y in March, slower than February's 6% y/y. US GDP growth slowed to an annual rate of 1.1% in Q1 2023, down from the annual rate of 2.6% recorded in Q4 2022. This data points to a slowing economy with increasing expectations that the US will enter a recession this year. In the UK, Q1 real GDP grew at a more-robust-than-expected 1.1% q/q, while CPI rose by 10.1% y/y in March 2023, down from 10.4% in February. Turning to the Eurozone, consumer prices are decreasing rapidly, but core prices remain stubbornly high. Market expectations are for at least a 25 basis point hike by the European Central Bank in May in continued efforts to drive down inflation. Official data released late-April indicated that the eurozone eked out just 0.1% GDP growth over Q1 2023, citing high inflation and interest rates as factors dampening economic output.

Against the backdrop of sticky inflation globally, the Chinese inflation dichotomy continues. China's consumer price index increased by only 0.7% y/y (an 18-month low) in March, below the 1% expectation. The People's Bank of China continues to cut interest rates and inject cash into the financial system to bolster economic growth. China's economic recovery continues in earnest, with GDP having grown by 4.5% in Q1 2023, exceeding expectations of 4%. China appears to be on track to achieve its 5% growth target for 2023. Japan's CPI rose 3.5% y/y in April, higher than the 3.2% reported in March. In Governor Kazuo Ueda's maiden monetary policy meeting, the committee left interest rates unchanged and continued with the central bank's ultra-loose monetary policy stance. On the local front, inflation remained sticky, with CPI increasing to 7.1% y/y in March, from 7.0% the previous month. The SARB downwardly adjusted its growth forecast for 2023 from 0.3% to 0.2%. Meanwhile, manufacturing activity declined for the third straight month in April, but less than previous months: the Absa PMI came in at 49.8 points, up from an eight-month low of 48.1 in March (below the 50 point level indicating a contraction). Lastly, at a recently held investment conference, President Ramaphosa managed to secure over R360 billion from local and international investors. The FTSE/JSE All Share Index returned 3.4% in April, with all major sectors delivering positive returns. Listed Property (FTSE/JSE All Property Index) led the charge, delivering 5.8%, while Resources posted 4.0%, Industrials 3.1% and Financials 3.0%. Looking at global equity market returns (in US\$), developed markets outperformed emerging markets, with the MSCI World Index returning 1.8% and the MSCI Emerging Markets Index -1.1%. The rand weakened 3.0% against the US dollar, and 4.7% against both the euro and pound sterling.

Among the largest contributors to relative performance for the month were overweight positions in Northam Platinum and British American Tobacco, and an underweight position in BHP Group. Relative detractors included an underweight position in Gold Fields, and overweight positions in Sappi and Oceana.

## Glossary

|   |   |
|---|---|
| <b>12-month yield</b>                           | A measure of the Fund's income distributions as a percentage of the Fund's net asset value (NAV). This is calculated by summing the income distributions over a rolling 12-month period, then dividing by the sum of the NAV at the end of the period and any capital gains distributed over the same period.   |
| <b>Annualised performance</b>                   | The average amount of money (total return) earned by an investment each year over a given time period. For periods longer than one year, total returns are expressed as compounded average returns on a yearly basis.   |
| <b>Compliance monitoring</b>                    | We use the FTSE/JSE All Share Index for monitoring the Fund's compliance with the Collective Investment Schemes Control Act (CISCA). This is in line with the benchmark index as prescribed for the SA - Equity - General category as per the ASISA fund classification standards.  |
| <b>Cumulative performance graph</b>             | This illustrates how an initial investment of R100 or N\$100 (for example) placed into the Fund would change over time, taking ongoing fees into account, with all distributions reinvested.  |
| <b>Income distribution</b>                      | The dividend income and/or interest income that is generated by the underlying Fund investments and that is periodically declared and distributed to investors in the Fund after all annual service fees.   |
| <b>Information ratio</b>                        | Measures the Fund's active return (Fund return in excess of the benchmark) divided by the amount of risk that the manager takes relative to the benchmark. The higher the information ratio, the higher the active return of the Fund, given the amount of risk taken and the more consistent the manager. This is calculated over a 3-year period.   |
| <b>Intended maximum limits</b>                  | This indicates the Fund's intended maximum exposure to an asset class. These limits may be reviewed subject to the Fund's Supplemental Deed and/or Regulation 28 for those Funds managed in accordance with Regulation 28 of the Pension Funds Act.   |
| <b>Maximum drawdown</b>                         | The largest drop in the Fund's cumulative total return from peak to trough over any period.   |
| <b>Monthly volatility (annualised)</b>          | Also known as standard deviation. This measures the amount of variation or difference in the monthly returns on an investment. The larger the annualised monthly volatility, the more the monthly returns are likely to vary from the average monthly return (i.e. the more volatile the investment).   |
| <b>Percentage of positive rolling 12 months</b> | The percentage of months, since inception, that the Fund has shown a positive return over a rolling 12-month period.  |
| <b>Performance fee</b>                          | The performance fee is based on 20% of the Fund's outperformance of its benchmark, measured over a rolling 36-month basis. The performance fee will be capped at 1.25% for any rolling 12-month period. For more information, please visit: <a href="https://www.mandg.co.za/media/34248/performance-fees.pdf">https://www.mandg.co.za/media/34248/performance-fees.pdf</a>   |
| <b>Sector holdings</b>                          | A breakdown of the Fund's equity holdings, grouped per industry sector. This is inclusive of both local and foreign equities.   |
| <b>Sharpe ratio</b>                             | The Sharpe ratio is used to measure how well the return of an asset compensates the investor for the risk taken. The higher the Sharpe ratio the better the Fund's historical risk-adjusted performance has been. This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the standard deviation of the Fund's returns. This is calculated over a 3-year period. |
| <b>Sortino ratio</b>                            | This is calculated by taking the difference between the Fund's annualised return and the risk-free (cash) rate, divided by the downside deviation of the Fund's returns i.e. the "bad" volatility. A high Sortino ratio indicates a low risk of large losses occurring in the Fund. This is calculated over a 3-year period.  |
| <b>Total Expense Ratio (TER)</b>                | This shows the charges, levies and fees relating to the management of the portfolio and is expressed as a percentage of the average net asset value of the portfolio, calculated for the year to the end of the most recent completed quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs.                   |
| <b>Total Investment Charges (TIC)</b>           | The percentage of the value of the Fund incurred as costs, relating to the investment of the Fund. As fund returns are reported after deducting all fees and expenses, these costs (the TER and TIC) should not be deducted from the fund returns.  |
| <b>Transaction Costs (TC)</b>                   | The percentage of the value of the Fund incurred as costs relating to the buying and selling of the Funds underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER. |

<sup>5</sup> If the income earned in the form of dividends and interest exceeds the total expenses, the Fund will make a distribution (cpu = cents per unit).

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## Application forms

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## Disclaimer

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Collective Investment Schemes (unit trusts) are generally medium- to long-term investments. Past performance is not necessarily a guide to future investment performance. Unit trust prices are calculated on a net asset value basis. This means the price is the total net market value of all assets of the unit trust fund divided by the total number of units of the fund. Any market movements – for example in share prices, bond prices, money market prices or currency fluctuations – relevant to the underlying assets of the fund may cause the value of the underlying assets to go up or down. As a result, the price of your units may go up or down. Unit trusts are traded at the ruling forward price of the day, meaning that transactions are processed during the day before you or the Manager know what the price at the end of the day will be. The price and therefore the number of units involved in the transaction are only known on the following day. The unit trust fund may borrow up to 10% of the fund value, and it may also lend any scrip (proof of ownership of an investment instrument) that it holds to earn additional income. A M&G unit trust fund may consist of different fund classes that are subject to different fees and charges. Where applicable, the Manager will pay your financial adviser an agreed standard ongoing adviser fee, which is included in the overall costs of the fund. A unit trust summary with all fees and maximum initial and ongoing adviser fees is available on our website. One can also obtain additional information on M&G products on the M&G website. The Fund may hold foreign securities including foreign CIS funds. As a result, the fund may face material risks. The volatility of the fund may be higher and the liquidity of the underlying securities may be restricted due to relative market sizes and market conditions. The fund's ability to settle securities and to repatriate investment income, capital or the proceeds of sales of securities may be adversely affected for multiple reasons including market conditions, macro-economic and political circumstances. Further, the return on the security may be affected (positively or negatively) by the difference in tax regimes between the domestic and foreign tax jurisdictions. The availability of market information and information on any underlying sub-funds may be delayed. If the Manager may, at its discretion, close your chosen unit trust fund to new investors and additional investments by existing investors to make sure that it is managed in accordance with its mandate. It may also stop your existing debit order investment. The Manager makes no guarantees as to the capital invested in the fund or the returns of the fund. Excessive withdrawals from the fund may place the fund under liquidity pressure and, in certain circumstances, a process of ring fencing withdrawal instructions may be followed. Fund prices are published daily on the M&G website. These are also available upon request. The performance is calculated for the portfolio. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Purchase and repurchase requests must be received by the Manager by 13h30 (11h30 for the Money Market Fund) SA time each business day. All online purchase and repurchase transactions must be received by the Manager by 10h30 (for all Funds) SA time each business day.